

The job market for eyecare professionals

Media Data 2024





SERVICES

eyebizz Jobs is one of the most prestigious online platforms for recruiting opticians, sales and key account professionals, as well as executives in the optical industry. Our mission is to connect talents with companies and young entrepreneurs, making the market more efficient.

With our extensive reach and presence on all relevant media channels, such as our website eyebizz.de, jobs.eyebizz.de, social media platforms like LinkedIn, Facebook, and Instagram, as well as Xing and YouTube, we offer you an excellent opportunity to find the right candidates for your open positions. Moreover, eyebizz reaches practically all opticians and manufacturers in Germany, Austria, and the German-speaking Switzerland with its high-quality magazine.

Trust eyebizz Jobs when it comes to successfully filling your career offerings and finding the right employees for your company.

New Package: Eyebizz Buzzer - Regional Talent Search for optician stores with free Google Boost

eyebizz Jobs now offers Eyebizz Buzzer, providing a way to find qualified personnel in your region. You can now tailor the reach of your job postings to your business specifically.

The included Google Boost ensures a top placement on Google, equipped with an intelligent algorithm and up to 900 relevant keywords. Duration is 30 days, with a radius of 30 km around the desired location.

Eyebizz Buzzer is exclusively available to opticians at a sensational introductory price of 490 euros



VACANCIES WHICH CAN BE FILLED HERE:

AUGENOPTIKER / AUGENOPTIKERMEISTER (M/W/D)

PRODUKTIONSMITARBEITER / FEINMECHANIKER / OPTIKER BRILLENFERTIGUNG (M/W/D)

AUGENOPTIKERGESELLE -/ MEISTER (M/W/D) FÜR BERATUNG, VERKAUF UND SERVICE

FREIER HANDELSVERTRETER (M/W/D)

FEINOPTIKER (M/W/D) IM BEREICH SCHLEIFEN AUSSENDIENSTMITARBEITER (M/W/D) MITARBEITER IM AUSSENDIENST (M/W/D)

SENIOR EYEWARE DESIGNER (M/W/D) WERKSTATTOPTIKER (M/W/D)

GEBIETSLEITER (M/W/D) OPTOMETRIST (M/W/D)

MARKETING MANAGER AUGENOPTIKERMEISTER ALS NIEDERLASSUNGSLEITER (M/W/D)

PRODUKTMANAGER (M/W/D) BRILLENGLAS

SALES REPRESENTATIVE (M/W/D) ACCOUNT MANAGER BAYERN (M/W/D) QUALITÄTSPRÜFER OPTIK (M/W/D) PATENTREFERENT (M/W/D)

ONLINE MARKETING MANAGER (M/W/D)

BRILLEN- UND STILBERATER (M/W/D) GEBIETSREPRÄSENTANT (M/W/D)

Contact: Sabine Vockrodt – Phone: +49 731 88005-8222 | Reinhold Fritsch – Phone: +49 731 88805-8285 | E-Mail: jobs@eyebizz.de 2



PRODUCT PORTFOLIO OVERVIEW

ONLINE

- eyebizz.de 25,576 Unique User 46,852 Visits
- Social Media

3,431 Facebook Follower 3,672 LinkedIn Follower 2,637 Instagram Follower 2,754 Xing Follower 118 youtube Follower 14,809 Pinterest Follower

Publisher data



NEWSLETTER

- Reach: over 6,300 subscribers
- Frequency: eyebizz kompakt informs its readers and subscribers every Wednesday from 9:00 a.m.

Publisher data



PRINT

- 6 issues per year
- Circulation: 12,000 Actual circulation (IVW proofed)



EVENTS

Optics Conference by eyebizz 2024

June 15 to 16 Dorint Kongresshotel Mannheim The knowledge platform for ophthalmic optics

The **eyebizz Optics Conference** is the new, neutral information platform for the ophthalmic optics industry. In 2024, the Optics Conference will focus not only on

myopia management on a new key topic that will become even more relevant in the future: **Eye health and screening.** All topics provide a deep insight into the current state of research and science, but also an overview of the technology for the most important optometric services and the associated opportunities for opticians.

www.optics-conference.de

Contact: Sabine Vockrodt – Phone: +49 731 88005-8222 | Reinhold Fritsch – Phone: +49 731 88805-8285 | E-Mail: jobs@eyebizz.de



Online Job Advertisements p.4

Online + Print p.5

Jobnetwork p.6

Technical Data p.7 Contact p.8



ONLINE JOB ADS + ADD ONS

CONTAINMENTS:

- Appears for 60/90/120 days in mobile optimized online job market
- Logo display in the search results list
- Personal contact person
- Promotion in the weekly newsletter eyebizz kompakt 6300 subscribers
- Above-average interaction rates

Please note that only one position can be advertised per job ad. A placement is possible 24/7 via the self-entry tool at: https://bit.ly/3nBU80e

FORMATS AND PRICES

Online job advertisement	Duration	Prices*		
Online job advertisment	60 days 90 days 120 days	590 € + 100 € + 200 €		
TOPJOB Attention Boost: Prominent placement above all other jobs and in the TOPJOB slider	+ 99 €			
Refresh renewed positioning at top of hit list after 30 days		+ 49 €		
Social Media Push (facebook / Instagram / LinkedIn) depending on the a	+ 199 €			
Google Boost Google placement at the top, with an intelligent algorithm and up to 900 relevant keywords. Duration 30 days, radius 30 km around the desired location	+ 290 €			
Discounts and reduced rates		Price*		
Discounts Discount per advert on listed price (refers to a period of 12 months from booking on listed price) 3 ads 16 % 5 ads 21 % 20 ads 39 %				
Flatrate Unlimited number of job advertisements for 6 months, Duration 60 days		1,990€		
Job Ad Eyebizz Buzzer incl. Google Boost Exclusive for opticians in specialty stores	490 € + 100 € + 200 €			



ALL IN ONE!

Our recommendation at the best price: Job Ad Online Classic 90-day term with TOPJOB, Refresh and Social Media Push instead of 937.- € for **795.- €**

*Prices in euro plus VAT/sales tax. The general terms and conditions of the publisher apply. Prices for job advertisements are not discountable. 15 % brokerage commission only applies to third party placements and is only granted to registered advertising intermediates. The general terms and conditions can be seen here: www.ebnermedia.de/ebvm/agb

Contact: Sabine Vockrodt – Phone: +49 731 88005-8222 | Reinhold Fritsch – Phone: +49 731 88805-8285 | E-Mail: jobs@eyebizz.de

Services p.2

Online + Print p.5 Jobnetwork p.6

6 Technical Data p.7

Contact p.8



ONLINE + PRINT

You can also use eyebizz as a print magazine with 12,200 copies distributed for your job vacancies. This not only appeals to all industry participants who may only be latently searching, but also creates more attention for your brand and your company at a price-worthy thousand contact price (CPM).

We all unconsciously trust a company more if it is known to us and we have seen it more often. This trust puts you in a better position to attract demanding and motivated employees.

Prices stated are surcharges on the placement of an online job ad to the price of $590. - \mathbf{\xi}$

DATES OF PUBLICATION 2024:

Issue	Dates of Publication	Advertising Deadline	Printing Deadline
02/2024	22.02.24	03.02.24	08.02.24
03/2024	18.04.24	31.03.24	05.04.24
04/2024	27.06.24	26.05.24	31.05.24
05/2024	22.08.24	04.08.24	09.08.24
06/2024	17.10.24	29.09.24	04.10.24
01/2025	12.12.24	24.11.24	29.11.24

Advertisement	Formats	Price Print*	Advertisement	Formats	Price Print*
	200 x 248	+ 1,390 €		97 x 118	+ 390 €
1/1 page			1/4 page upright		
1/2 page	97 x 248	+ 590	1/4 page	200 x 58	+ 390 €
upright			landscape		

Type Area Formats, all dimensions in mm (width x depth)



ONLINE PLACEMENT

60 / 90 / 120

QuotasDiscount per advertisement on the listed price
(refers to a period of 12 months
from booking on the listed price)3 jobs16 %5 jobs21 %10 jobs26 %20 jobs39 %

* The prices quoted are surcharges on the placement of an online job advertisement.

Prices in Euro plus VAT/sales tax. The general terms and conditions of the publisher apply. The prices for job advertisements are not discountable. 15% commission is only payable for the placement of third party orders and is only granted to registered advertising agents. You can download the GTC here: www.ebnermedia.de/ebvm/agb

Contact: Sabine Vockrodt – Phone: +49 731 88005-8222 | Reinhold Fritsch – Phone: +49 731 88805-8285 | E-Mail: jobs@eyebizz.de

MEDIA DATA 2024

Services p.2

Online Job Advertisements p.4

Online + Print p.5

Jobnetwork p.6

Technical Data p.7 Contact p.8



JOBNETWORK BY EBNER MEDIA GROUP

Das Netzwerk der starken Fach-Stellenmärkte



JOBNETWORK by Ebner Media Group is the direct access to the professionals of the respective industry. We use it to network our specialist job markets and thus offer the opportunity for ideal combinations.

One example: You can find marketing specialists from the optics industry via jobs.eyebizz.de. With a combined advertisement in the W&V (Werben & Verkaufen) job market, you can also find marketing specialists who are (still) working in a different industry, but are definitely suitable for your industry and your company.

Target groups:



It's so easy to significantly increase the reach of your job advertisement!

You can find further information at ebnerjobs.de

We offer an advertisement in a second job market from our JOBNETWORK from **199.- €** plus VAT.



Our weekly HR newsletter provides you with the latest trends and developments in HR and employer branding branding free of charge.

Subscribe now at: goodmorninghr.de

Contact: Sabine Vockrodt – Phone: +49 731 88005-8222 | Reinhold Fritsch – Phone: +49 731 88805-8285 | E-Mail: jobs@eyebizz.de



TECHNICAL DATA

PRINT

Printing process:	Sheet offset
Colors:	Euro Scale
Data submission:	per e-mail
Data formats:	• PDF/X-3 (1.5) (printable)
	• Indesign, Illustrator, Photoshop from Version CS5.5
	• EPS, JPG und TIFF

DIGITAL DATA TRANSFER:

- All fonts must be submitted
- Color space always CMYK, never RGB
- TIF data (CMYK or gray scale) always at a ratio 1:1 at 300 dpi
- EPS data (pixels) > see TIF
- EPS data (vector) > fonts in character paths converted or integrated into the file
- Apple: compressed data: Stuffit or ZIP
- PC: compressed data: ZIP
- **Resolution:** 300 Pixel/Inch; 118 Pixel/cm
- e-mail: dispo.jobs@ebnermedia.de
- Extra charges: Changes to data submitted are subject to costs calculated

ONLINE ONLY

- HTML: max. width 1,000 px, all files in in a ZIP file. The index file (index.html) and all graphic files in the root directory (not in a subfolder)
- or PDF:
- preferably a one-page PDF with embedded links

or

Text file: docx or txt file with the corresponding with the appropriate markings, Enumerations, attachments (image(s), logo), possibly incl. special company font (otherwise a Google font will be used)

SOCIAL MEDIA PUSH / GOOGLE BOOST

For Social Media Push / Google Boost no additional files are required



Contact: Sabine Vockrodt – Phone: +49 731 88005-8222 | Reinhold Fritsch – Phone: +49 731 88805-8285 | E-Mail: jobs@eyebizz.de

Services p.2

Online Job Advertisements p.4

Online + Print p.5 J

Jobnetwork p.6

Contact p.8

Technical Data p.7



The job market for eyecare professionals

Sales



Sabine Vockrodt Owner of HR Solutions Phone: +49 731 88005-8222 E-Mail: jobs@eyebizz.de jobs.eyebizz.de



Reinhold Fritsch

Sales Manager HR Solutions Phone: +49 731 88005-8285 E-Mail: jobs@eyebizz.de jobs.eyebizz.de



Michael Borchert Sales Manager HR Solutions Phone: +49 40 27 86 66 25 E-Mail: jobs@eyebizz.de jobs.eyebizz.de **Client Success Team** Phone: +49 731 88005-8932 E-Mail: dispo.jobs@ebnermedia.de



Post Box 20 15 52 · 80015 Munich Bayerstraße 16a · 80335 Munich Phone: +49 731 88005-8000

General terms and conditions



